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CONSTRUCTION NEWS

May 2011

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- Profile: Mill Steel
- Green Report: Waste Management Facility



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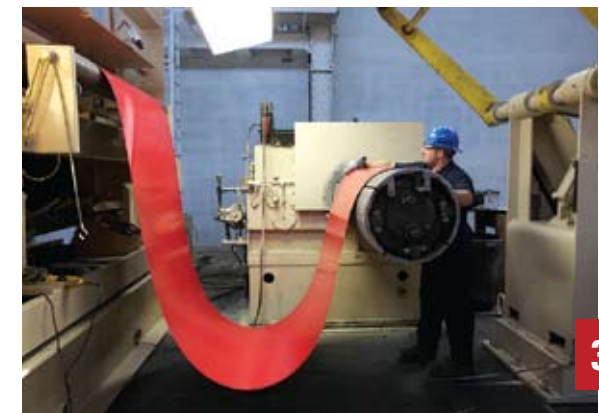
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On the Cover: This KAAPA Grain Storage facility in Elm Creek, Neb. was constructed by Pioneer Construction Inc. (ranked no. 34 in our Top 100 Metal Builders), using a metal building from Varco Pruden Buildings. Photo courtesy of Pioneer Construction.



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Courtesy of Pioneer Construction Inc.



TOP METAL BUILDERS 2010

By Stefan Schumacher, Senior Editor

Being in the metal construction game these days is not for the faint of heart.

A combination of overbuilding, tight credit markets, a slow economy and people simply not wanting to spend (or wanting to spend as little as possible) has made business tough to come by. Ask any contractor what it's like to be in a competitive bid situation and he'll tell you it's not pretty.

"It's all about the number," says Gary Hedrick, owner of White Hawk Inc. in Marietta, Ga. "That market has been bloody. It's been an ugly market."

Yet White Hawk, primarily a subcontractor, has managed to stay away from that fight by working on design-build projects with general contractors.

Some of our Top Metal Builders did better in 2010 than in 2009, and for others they're expecting a turnaround in 2011. They all face challenges, yet they all manage to maneuver around them. That's why this year's listing is as much a tribute to these contractors' resilience as anything else.

"We're committed to being more flexible. If the recession taught us anything, it's that flexibility and creativity are essential for a business's survival," says Wayne Stellmacher, president and CEO of Keller Inc., Kaukauna, Wis. "We're concentrating on new markets, following industries that are doing well, and expanding our sales force and product of-

ferings. We're confident that the recession is over and it's time to rebuild."

It's this kind of approach that allows these contracting businesses to not only stay afloat, but position themselves for when the market rebounds. A common theme for companies working on improving their businesses in the interim is a focus on relationships.

"In the construction industry, making the sale and constructing a building takes months, even years, to develop and cultivate," says Craig Zokas, president of Schonsheck Inc., Wixom, Mich.

Mark Carter, co-owner of Sure Steel Inc., Sandy, Utah, adds: "We continue to try and provide the absolute best service and professionalism for the most cost effective price. Additionally, we are entrenching our existing relationships and building new ones by adding as much value to our projects, the project team and owners as possible."

Expectations are mixed on how 2011 will turn out, but Zokas says the past few years have created a pent up demand due to building plans being put on hold. "We see things starting to loosen up a bit. Companies seem to be anticipating improved economic conditions and are considering expansion plans."

Hedrick echoes a similar sentiment: "We've seen some expansion to factories being looked at


that we haven't seen since '05, '06. They're just in the thinking stage right now, but it's a good sign they're at least considering expanding. I think we're starting to see some confidence that the economy is moving in the right direction. I don't think it's moving at breakneck speed but it's certainly showing signs."

According to Stellmacher, change is already underway, including new construction on the commercial side, rather than just remodels or additions to existing facilities.

There are obviously obstacles. For many, a lack of financing is holding projects back, even when a client is ready to build. Steel prices have been increasing as well, and unqualified bidders may be cutting into the pie with unrealistically low offers.

In this market, though, the lesser qualified and competent companies may very well not make it.

"We continue to see steel erectors go out of business each week," says Carter. "The current market is tough and there are a lot of companies making some bad business decisions on how they are estimating work."

With the following listing of Metal Construction News' Top 100 Metal Builders (ranked by 2010 tonnage), we give you a glimpse of contractors from all over the country who are finding a way to make their businesses work in an economy where only the strong survive. 

Company Name, Location	Founded	2010 Tonnage	2009 Tonnage	% Change	2010 Sq. Footage	Building Manufacturer Affiliation
1 Sehnert Systems Inc., Riverton, Wy.	1982	319,272	1,175,000	-72.83%	63,854	Metallic Building Co., Nucor Building Systems
2 Moore Erection LP, Garden Ridge, Texas	1980	150,000	240,000	-37.5%	600	Ceco Building Systems
3 White Hawk Inc., Marietta, Ga.	1992	100,000	100,000	0%	500	Ceco Building Systems
4 Keller Inc., Kaukauna, Wis.	1960	7,401	7,026	5.34%	1,388,556	American Buildings Co.
5 Sure Steel Inc., Sandy, Utah	1993	6,334	7,248	-12.61%	490,601	Garco Building Systems
6 Crossland Construction Co. Inc., Columbus, Kan.	1978	5,073	2,460.5	106.18%	1,178,280	N/A
7 J & M Steel Solutions, Lehi, Utah	2004	4,800	2,800	71.43%	1,200,000	Metallic Building Co., Nucor Building Systems
8 Hansen-Rice Inc., Nampa, Idaho	1983	4,440	2,964	49.8%	1,380,560	GEM Building, Varco Pruden Buildings
9 Septagon Construction Co. Inc., Sedalia, Mo.	1980	4,380	1,050	317.14%	N/A	Butler Manufacturing
10 Schonsheck Inc., Wixom, Mich.	1985	4,168	N/A	N/A	505,965	Nucor Building Systems
11 Blaine Construction Corp., Knoxville, Tenn.	1969	4,092	4,190.6	-2.35%	588,376	Varco Pruden Buildings
12 The Korte Co., St. Louis, Mo.	1958	3,980.53	556	615.92%	N/A	Butler Manufacturing
13 Fleming Building Co. Inc., Tulsa, Okla.	1946	3,485	1,746	99.6%	803,125	Butler Manufacturing and others
14 Loadpath Industrial Inc., Burnaby, British Columbia, Canada	2008	3,189	3,879	-17.79%	98,431	Garco Building Systems
15 RWS Construction Inc., Providence, N.C.	1996	2,461	60,166	-95.91%	1,062,733	N/A
16 Bass Steel Buildings Co., Richmond, Va.	1963	2,332	477	388.89%	471,290	Varco Pruden Buildings
17 A & S Services Inc., Orange City, Iowa	1997	2,251	664	239.01%	241,600	Chief Buildings, Nucor Building Systems
18 Keefe Construction Services, Wiggins, Colo.	2006	2,185	4,640	-52.91%	229,425	Butler Manufacturing
19 Steel Nation Steel Buildings Inc., Canonsburg, Pa.	2008	1,855	1,682	10.29%	342,756	Nucor Building Systems, Steel Built
20 Pre-Fab Builders Inc., Fullerton, Calif.	1999	1,750	2,011	-12.98%	710,000	Nucor Building Systems, Varco Pruden Buildings
21 T. Viole Construction Co. Inc., Tarzana, Calif.	1958	1,745	2,070	-15.7%	161,000	Butler Manufacturing
22 Russell P. LeFrois Builder Inc., Henrietta, N.Y.	1947	1,682	1,632	3.06%	540,000	Butler Manufacturing
23 Building Innovation Group Inc., East Rochester, N.Y.	1984	1,588	N/A	N/A	289,515	Ceco Building Systems
24 Garco Construction, Spokane, Wash.	1978	1,546	769	101.04%	127,659	Garco Building Systems
25 Patterson Horth Inc., Indianapolis, Ind.	1995	1,529	722	111.77%	N/A	Nucor Building Systems
26 Metal Construction Resource, Denver, Colo.	2009	1,512.9	75.65	1,899.87%	323,455	ACI, American Buildings Co., CECO Building Systems, Varco Pruden Buildings
27 Steel Building Specialists Inc., Baltimore, Md.	1996	1,506	414	263.77%	214,729	Varco Pruden Buildings
28 Briner Building Inc., Bluffton, Ind.	1969	1,504	560	168.57%	519,186	Butler Manufacturing
29 Harrell Construction Co. Inc., Jacksonville, Fla.	1977	1,300	1,050	23.81%	450,000	Varco Pruden Buildings
30 Dunn Building Co. LLC, Birmingham, Ala.	1878	1,280	1,141	12.18%	367,312	Varco Pruden Buildings
31 North Valley Building Systems Inc., Chico, Calif.	1972	1,263.99	658.75	91.88%	N/A	Butler Manufacturing
32 M&F Litteken, Wichita Falls, Texas	1946	1,245	1,384	-10.04%	378,800	Varco Pruden Buildings
33 Northwest Contracting Inc., Bismarck, N.D.	1983	1,212	602	101.33%	N/A	Butler Manufacturing
34 Pioneer Construction and Tailored Building Systems, (A division of Pioneer Construction) Grand Rapids, Mich.	1933	1,202.91	385	212.44%	361,600	Pioneer Construction—Varco Pruden Buildings; Tailored Building Systems, (A division of Pioneer Construction)—American Buildings Co.
35 Systems West LLC, Yakima, Wash.	1979	1,200	450	166.67%	N/A	Butler Manufacturing
36 Riedel-Wilks Building Structures Inc., Huntington, W.Va.	1978	1,026	1,051	-2.38%	187,398	Varco Pruden Buildings
37 Clouse Construction Corp., New Riegel, Ohio	1975	1,004	828	21.26%	319,887	Butler Manufacturing
38 Hoover Building Specialists LLC, Honey Brook, Pa.	2001	966.1	943.66	2.38%	203,848	N/A
39 A.R. Chesson Construction Co. Inc., Williamston, N.C.	1981	898	128	601.56%	288,152	Metallic Building Co.
40 Christensen Construction & Design Co. Inc., Estherville, Iowa	1969	889	752	18.22%	156,360	Butler Manufacturing
41 Jensen Builders Ltd., Fort Dodge, Iowa	1983	853	707	20.65%	311,393	Chief Buildings
42 CHG Building Systems Inc., Renton, Wash.	1987	809	1,937	-58.23%	188,182	Varco Pruden Buildings
43 Central Sands Buildings, Plainfield, Wis.	N/A	779	225	246.22%	123,000	Butler Manufacturing
44 Epic Construction, Dubuque, Iowa	2002	767	222	245.5%	216,950	Varco Pruden Buildings
45 ABCO Inc., Wilson, N.C.	1976	761	N/A	N/A	272,609	Ceco Building Systems
46 Hively Construction Co., Canfield, Ohio	1986	760	57	1,233.33%	129,009	Varco Pruden Buildings
47 Mike Rozier Construction Co., Greenwood, Miss.	1976	718	1,021	-29.68%	280,374	Metallic Building Co.
48 Architectural Building Systems LLC, Phoenix, Ariz.	2007	689	269	156.13%	114,800	Metallic Building Co.
49 Associated Builders Inc., South Hadley, Mass.	1971	683	N/A	N/A	94,475	Ceco Building Systems
50 BMB Inc., Gretna, Va.	1978	681.64	424.21	60.68%	223,826	Nucor Building Systems, Varco Pruden Buildings

Company Name, Location	Founded	2010 Tonnage	2009 Tonnage	% Change	2010 Sq. Footage	Building Manufacturer Affiliation
51 Lundy Construction Co. Inc., Williamsport, Pa.	1933	661	121	446.28%	176,076	Butler Manufacturing
52 Steel Vision Construction Inc., Rigby, Idaho	2001	640.79	779.15	-17.76%	204,792	Behlen Manufacturing
53 Dutton & Garfield Inc., Hampstead, N.H.	1970	612	156	292.31%	41,675	Butler Manufacturing
54 Abuck Inc., Mableton, Ga.	1973	602	N/A	N/A	N/A	Parkline Inc., Varco Pruden Buildings
55 Wagner Construction Co. LLC, Leesburg, Fla.	1989	572	752	-23.94%	151,250	Butler Manufacturing
56 Brett Construction Co., Lexington, Ky.	1986	565	229	146.72%	172,475	Varco Pruden Buildings
57 Commercial Industrial Builders Inc., Amarillo, Texas	1984	548.8	378	45.19%	146,785	Butler Manufacturing
58 JOSEPH Construction Co. Inc., Knoxville, Tenn.	1972	544	197	176.14%	171,400	Butler Manufacturing Co.
59 Tedesco Construction Services Inc., Lewiston, N.Y.	2006	539	507	6.31%	97,180	Varco Pruden Buildings
60 Cincinatti Commercial Contracting, Cincinatti, Ohio	1979	532	300	77.33%	229,480	Butler Manufacturing
61 Bremco Construction Inc., Long Beach, Calif.	1974	504	330	52.73%	N/A	Butler Manufacturing
62 J&F Construction & Development Inc., Bucyrus, Ohio	1977	504	462	9.09%	150,000	N/A
63 The Sheridan Corp., Fairfield, Maine	1947	475	891	-46.69%	95,860	Butler Manufacturing
64 TMS Contractors LLC, Kemah, Texas	2006	472	331	42.6%	74,260	Butler Manufacturing
65 Bear Construction Inc., Canonsburg, Pa.	1978	450	N/A	N/A	101,921	Ceco Building Systems
66 Kulbacks Inc., Lancaster, N.Y.	1962	448.97	67.11	569.01%	137,912	Nucor Building Systems
67 John S. Clark Co. LLC, Mount Airy, N.C.	1958	432	544	-20.59%	103,300	N/A
68 Gorski Engineering Inc., Collegeville, Pa.	2003	421	63	568.25%	92,033	Butler Manufacturing
69 Rainwater Construction Co. Inc., Atlanta, Ga.	1956	415	115	260.87%	N/A	Butler Manufacturing
70 Industrial Building Systems LLC, Shelton, Conn.	1994	387	414	-6.52%	78,000	Varco Pruden Buildings
71 Raeco Builders LLC, Parker, S.D.	2009	383.44	58.53	555.12%	126,900	Nucor Building Systems
72 Design Structures LLC, Middleton, Wis.	1987	382	462	-17.32%	240,865	Multiple Manufacturers
73 Active Construction Group LLC, Sewell, N.J.	2008	379	69	449.28%	199,600	Butler Manufacturing
74 Schwisow Construction Inc., Lincoln, Neb.	1985	365	610	-40.16%	276,942	Varco Pruden Buildings
75 General Industries, Charleroi, Pa.	1973	363	703	-48.36%	61,881	Varco Pruden Buildings
76 T.E. Ibberson Co., Hopkins, Minn.	1881	339	25	1,256%	N/A	Butler Manufacturing
77 Coleman-Adams Construction Inc., Forest, Va.	1971	332	653	-49.16%	83,675	Butler Manufacturing
78 Hughes-Roller Building Co., Ashtabula, Ohio	1982	332	1,375	-75.85%	70,810	Varco Pruden Buildings
79 Pat Munger Construction Co. Inc., Brandford, Conn.	1968	315	369	-14.63%	79,249	Varco Pruden Buildings
80 K-Con Inc., Charleston, S.C.	1984	311	370	-15.95%	73,503	Metallic Building Co.
81 James Ware Construction Inc., Sturgis, Mich.	1974	306	179	70.95%	122,116	Butler Manufacturing
82 Strickland Construction Co., Olathe, Kan.	1980	303	157	92.99%	N/A	Butler Manufacturing
83 Hatfield Construction LLC, Scottsdale, Ariz.	1997	298	10	2,880%	75,000	Butler Manufacturing
84 Primus Construction Inc., Cedar Rapids, Iowa	1973	294	213	38.03%	106,440	Butler Manufacturing
85 Salco Construction Inc., Baton Rouge, La.	1969	288	238	21.01%	73,229	Metallic Building Co.
86 W.K. Thomas & Associates, Butler, Pa.	1974	274	30	813.33%	90,200	Butler Manufacturing
87 Kaufman Brothers Construction, Olympia, Wash.	1965	256	411	-37.71%	57,331	Garco Building Systems
88 Hance Construction Inc., Washington, N.J.	2000	243	57	326.32%	29,216	Butler Manufacturing
89 Borghesi Building & Engineering Co. Inc., Torrington, Conn.	1942	240	739	-67.52%	48,060	Butler Manufacturing
90 Central Contracting Inc., Saint Albans, W.Va.	1997	235	66	256.06%	47,111	Varco Pruden Buildings
91 Jack Bays Inc., McLean, Va.	1961	234	1,087	-78.47%	N/A	Butler Manufacturing
92 Dine' Modular Construction LLC, Haleyville, Ala.	2003	222	0	0	602,720	Butler Manufacturing, Liberty Building Systems
93 Southwest Building Solutions, Glendale, Ariz.	2009	218.4	31.7	588.96%	66,689	Metallic Building Co.
94 Uhl Construction Co. Inc., Allison Park, Pa.	1920	216	140	54.29%	57,203	Varco Pruden Buildings
95 Carolina Metal Buildings Inc., Lincolnton, N.C.	1965	206	193	6.74%	32,000	Butler Manufacturing
96 Lock Steel Building Co. Inc., Carrollton, Mo.	1946	194	527	-63.19%	56,152	Varco Pruden Buildings
97 M&M Contractors Inc., Virginia Beach, Va.	1992	185	285	-35.09%	75,000	Butler Manufacturing
98 Denali Construction Inc., Edmonton, Alberta, Canada	2004	176	43	309.3%	19,351	Garco Building Systems
99 Reed Construction & Metal Structures, Sevierville, Tenn.	1982	174	261	-33.33%	64,510	Pinnacle Structures
100 The Koetter Group (Koetter Construction), Floyd Knobs, Ind.	1954	140.05	456.29	-69.31%	28,053	Ceco Building Systems, Metallic Building Co.

A & S Services Inc.

Orange City, Iowa
 Owner: Steve Lourens
www.aandsservices.net
 Commercial/industrial general contractor.

A.R. Chesson Construction Co. Inc.

Williamston, N.C.
 Owner: Al Chesson
www.archesson.com
 New construction, metal buildings, design-build.

ABCO Inc.

Wilson, N.C.
 Owner: Dewey Allen
 General contractor, specializing in metal buildings.

Abuck Inc.

Mableton, Ga.
 Owners: Mike Crumbley, Bill Lindeman, Terry Prather
www.abuck.com
 General construction, metal buildings, retrofit roofing, cellular construction, steel fabrication.

Active Construction Group LLC

Sewell, N.J.
 Owner: Ray Angelini
www.activeconstructiongroup.com
 General construction, construction management, design-build, for commercial building projects, including solar energy.

Architectural Building Systems LLC

Phoenix, Ariz.
 Owners: Robert and Judie Porter
www.archbuildingsystems.com
 Metal buildings, metal roofing, retrofit and new construction.

Associated Builders Inc.

South Hadley, Mass.
 Owner: Michael J. Ciolek Jr.
www.abuilders.com
 Commercial design-build construction.

Bass Steel Buildings Co.

Richmond, Va.
 Owner: W.M Jordan Co.
www.basssteelbuildings.com
 Metal building contractors.

Bear Construction Inc.

Canonsburg, Pa.
 Owners: Kris Bell, Ken Bell Jr., Bob Boswell
www.bearconstruction.net
 General construction.

Blaine Construction Corp.

Knoxville, Tenn.
 Owner: W.G. Yates & Sons Construction
www.blaineconstruction.com
 General contractor, turn-key metal buildings, hybrid steel construction.

BMB Inc.

Gretna, Va.
 Owner: Fred Blair
www.bmbsteel.com
 We are a pre-engineered metal building company. We do furnish and erect or erection only. Our range has been from Pa. to Ga., mostly however working in N.C. and Va. We employ our own erection crews.

Borghesi Building & Engineering Co. Inc.

Torrington, Conn.
 Owners: Allen Borghesi, CEO; Jeff Borghesi, President; Gary Capitanio, Vice President; Johnson Phillips III, P.E.
www.borghesibuilding.com
 Full-service design-build general contractor with in-house engineering.

Bremco Construction Inc.

Long Beach, Calif.
 Owners: Bill Lewis, Greg Darling
www.bremcoconstruction.com
 General construction and metal building contractor specializing in motor freight terminals.

Brett Construction Co.

Lexington, Ky.
 Owners: Brett T. Setzer, James S. Setzer
www.brettcon.com
 Design-build contractor.

Briner Building Inc.

Bluffton, Ind.
 Owners: Mike Swinford, Chris Elser, Dave Dunwiddie
www.brinerbuilding.com
 Metal buildings, reroof, new construction, maintenance.

Building Innovation Group Inc.

East Rochester, N.Y.
 Owner: Steve Holmes
www.buildinginnovationgroup.com
 Pre-engineered metal buildings; general contractor.

Carolina Metal Buildings Inc.

Lincolnton, N.C.
 Owner: Dwight Smith
www.cnbnc.com
 New metal buildings.

Central Contracting Inc.

Saint Albans, W.Va.
 Owners: Steve Cvechko, President; Paul Turner, Manager
 Building Division
 Heavy excavation, design-build general contractor.

Central Sands Buildings

Plainfield, Wis.
 Owner: Alexis Tenpas
www.centalsandsbuildings.com
 Metal buildings, metal reroofing, post frame buildings.

CHG Building Systems Inc.

Renton, Wash.
 Owner: Charles H. Grouws
www.chgbuildingsystems.com
 Pre-engineered metal building and steel erector.

Christensen Construction & Design Co. Inc.

Estherville, Iowa
 Owner: Steven P. Christensen
www.ccon1.com
 Metal buildings, metal roofing, reroof, design-build, general construction.

Cincinatti Commercial Contracting

Cincinnati, Ohio
 Owner: John Westheimer
www.cccontracting.com
 New construction, re-roofing, additions, tenant finishes, and remodeling.

Clouse Construction Corp.

New Riegel, Ohio
 Owners: Lenny and Lynn Clouse
www.clouseconstruction.com
 Design-build general contractors specializing in pre-engineered steel buildings, roofing.

Coleman-Adams Construction Inc.

Forest, Va.
 Owners: Coleman Family/ESOP
www.coleman-adams.com
 General contractor featuring pre-engineered building and roof systems.

Commercial Industrial Builders Inc.

Amarillo, Texas
 Owners: Greg Billington, Garre Waddell
www.cib-inc.com
 CIB is a full-service general contractor that specializes in design-build projects.

Crossland Construction Co. Inc.

Columbus, Kan.
 Owners: Ivan, Bennie, Curt, Mike, Chris and Patrick Crossland
www.crosslandconstruction.com
 Metal buildings, new metal roofing, new construction, steel, commercial and industrial construction.

Denali Construction Inc.

Edmonton, Alberta, Canada
 Owners: Terry Whittingham, Rob Keen
www.denaliconst.com
 General contractor providing general construction, management and design-build services.

Design Structures LLC

Middleton, Wis.
 Owners: Michael Zingg, Jim Anderson, Brad Crowley, Dave Gildersleeve
www.designstructures.com
 Design Structures specializes in commercial and industrial facilities. We have a wide range of experience that includes pre-engineered metal buildings, conventional steel frame, tilt-up concrete and wood frame structures.

Dine' Modular Construction LLC

Haleyville, Ala.
 Owner: Pam P. Morton
www.dineconstruction.com
 Construction of metal buildings and re-roof solutions.

Dunn Building Co. LLC

Birmingham, Ala.
 Owner: Dunn Investment Co.
www.dunnbuildingcompany.com
 General contractor and specialty subcontractor in pre-engineered metal buildings, metal roofing and heavy concrete.

Dutton & Garfield Inc.

Hampstead, N.H.
 Owner: Steven R. Webster
www.duttongarfield.com
 Building design-built, supply and erect, new and retrofit roofing.

Epic Construction

Dubuque, Iowa
 Owners: Brad Bierman, Chad Walsh
www.epicgc.com
 General contractor/construction manager/design-builder for new and renovated commercial construction, metal building supplier and steel erector.

Fleming Building Co. Inc.

Tulsa, Okla.
 Owner: Raymond A. Miller Jr., President/Owner
www.flemingbuildingco.com
 Full-service design-build capabilities—commercial/industrial; new and re-roof retrofits; specialize in self-performed steel erection.

Garco Construction

Spokane, Wash.
 Owners: Tim Welsh, Frank Etter
www.garco.com
 Metal building, metal roofing, new construction.

General Industries

Charleroi, Pa.
 Owner: Donald J. Ivill
www.genindustries.com
 General contractor: metal buildings, metal roofing, retrofit, new construction, additions.

Gorski Engineering Inc.

Collegeville, Pa.
 Owner: Gerald Gorski
www.gorskiengineering.com
 Pre-engineered metal building contractor and design-build general contractor including new buildings and renovations.

Hance Construction Inc.

Washington, N.J.
 Owner: Arthur E. Hance
www.hanceconstruction.com
 Construction management, general contracting, metal buildings, roofing, retrofit and new construction for industrial, commercial and premiere residential.

Hansen-Rice Inc.
Nampa, Idaho
Owners: Ivan Rice, Dan Hansen, John Rice, Burke Hansen
www.hansen-rice.com
Design-build, general contractor specializing in steel erection, roofing, siding and insulation of new construction, remodel and expansion.

Harrell Construction Co. Inc.
Jacksonville, Fla.
Owner: Glen Harrell
www.harrell-construction.com;
www.facebook.com/metalbuildings
Offering full-service furnish and erect packages for pre-engineered metal buildings, throughout the Southeastern United States, focusing on the commercial and industrial sectors and concentrating on design-build, negotiated projects.

Hatfield Construction LLC
Scottsdale, Ariz.
Owner: Jock Van Velzer
www.hatfieldconstructionllc.com
General contractor, furnish and install metal buildings.

Hively Construction Co.
Canfield, Ohio
Owner: Lee R. Hively Jr.
www.hivelyconstruction.com
General contractor specializing in design-build projects, pre-engineered metal buildings and conventional construction.

Hoover Building Specialists LLC
Honey Brook, Pa.
Owner: Richard Hoover
www.hooverbuildings.net
General contractor specializing in pre-engineered steel buildings.

Hughes-Roller Building Co.
Ashtabula, Ohio
Owner: Joseph A. Roller
www.hughes-roller.com
Commercial industrial builders.

Industrial Building Systems LLC
Shelton, Conn.
Owner: William Lewis
www.ibsct.com
Primarily new pre-engineered buildings.

J & M Steel Solutions
Lehi, Utah
Owners: Craig Madsen, Scott Jeppson
www.j-msteel.com
Erectors and suppliers of pre-engineered metal buildings, metal roofing, wall cladding.

J&F Construction & Development Inc.
Bucyrus, Ohio
Owner: Jim Mayes
www.jfconstruction.com
Design-build general contractor.

Jack Bays Inc.
McLean, Va.
Owner: Lynn Bays Fuechsel
www.jackbays.com
General contractor and Butler Buildings.

James Ware Construction Inc.
Sturgis, Mich.
Owners: James Ware, Kathryn Ware
www.wareconstruction.butlersteel.com
Metal buildings, new construction.

Jensen Builders Ltd.
Fort Dodge, Iowa
Owner: Dale Jensen
www.jensenbuilders.com

Design-build general contractor that specializes in self-performing concrete, carpentry and metal building erection.

John S. Clark Co. LLC
Mount Airy, N.C.
www.jsclark.com
General contractor, design-build contractor, construction manager at risk, new construction, additions and renovations.

JOSEPH Construction Co. Inc.
Knoxville, Tenn.
Owner: Joseph R. Zappa Jr.
www.josephconst.com
Design-build, construction management and general construction for metal and conventional buildings—commercial, industrial, institutional and entertainment.

Kaufman Brothers Construction
Olympia, Wash.
Owner: John Kaufman
www.kaufmanbrothers.com
General contractor specializing in pre-engineered steel building and concrete tilt-up construction.

K-Con Inc.
Charleston, S.C.
Owners: Patrick and Michael Kiernan
www.kconinc.com
Design-build general contractor specializing in building solutions for government/military contracts.

Keefe Construction Services
Wiggins, Colo.
Owners: Ray and Paula Keefe
www.keefeconstructionservices.com
Metal buildings, commercial, industrial, manufacturing, agricultural and reroofing.

Keller Inc.
Kaukauna, Wis.
Owner: Employee Owned
www.kellerbuilds.com
Metal buildings, metal roofing, retrofits, new construction.

The Koetter Group (Koetter Construction)
Floyd Knobs, Ind.
Owners: Jack Koetter, Bob Koetter Jr., Phil Koetter, Kenny Koetter, Wayne Koetter
www.thekoettergroup.com
The Koetter Group is a full-service general contractors, self performing services that includes: real estate development, permitting, architectural services, project management, site/civil, steel erection and fabrication, concrete, masonry, insulated concrete forms and division of building services.

The Korte Co.
St. Louis, Mo.
Owner: Todd Korte, President & CEO
www.korteco.com
Design-build contractor, tilt-up, metal buildings/roof, federal design-build contractor, LEED design-build contractor.

Kulbacks Inc.
Lancaster, N.Y.
Owners: Tim Kulbacki, David Kulbacki, Brian Kulbacki
www.kulbacksconstruction.com
We are a full-service general contractor with a metal building division that builds metal buildings, metal roofing, retrofit and new construction.

Loadpath Industrial Inc.
Burnaby, British Columbia, Canada
Owner: Greg Harms
www.loadpath.ca
Metal buildings with an expertise in industrial steel buildings.

Lock Steel Building Co. Inc.
Carrollton, Mo.
Owners: Don Lock, Matt Lock
www.locksteel.com
Furnish erect metal building contractor.

Lundy Construction Co. Inc.
Williamsport, Pa.
Owner: Frank Lundy
www.lundyconstruction.com
Design-build firm specializing in the erection of metal buildings and re-roofing.

M&F Litteken
Wichita Falls, Texas
Owners: Kevin Darnell, President; Jean Darnell, Vice President
www.mflitteken.com
General contractor—design-build contractor utilizing pre-engineered building systems.

M&M Contractors Inc.
Virginia Beach, Va.
Owner: Michael Goldmeier
www.mmcontractor.com
New construction, metal buildings, metal roofing.

Metal Construction Resource
Denver, Colo.
Owners: Rob Morton & Terry Harmer
www.mcrsteelbuildings.com
Pre-fab metal buildings, insulated panels.

Mike Rozier Construction Co.
Greenwood, Miss.
Owner: Mike Rozier
www.mikerozierconstruction.com
General contractor, pre-engineered buildings, retrofit, new construction.

Moore Erection LP
Garden Ridge, Texas
Owners: George "Buzz" Park Jr., President; Dallas Cloud, Executive Vice President
www.melpsteel.com
Metal buildings, metal roofing, retrofit, new construction.

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North Valley Building Systems Inc.

Chico, Calif.
Owner: Andrew J. Wood
www.northvalleybuilding.com
General building contractor, pre-engineered steel buildings, re-roofing.

Northwest Contracting Inc.

Bismarck, N.D.
Owners: Jerry Splonskowski, Mike Todd
Concrete, new construction, metal roofing and metal buildings.

Pat Munger Construction Co. Inc.

Brandford, Conn.
Owner: David A. DeMaio
www.mungerconstruction.com
General contractor offering pre-engineered metal, structural steel or frame and masonry building, new construction, roofing, repair and remodeling, interior fit-up, ADA handicap-accessible upgrades and sustainable construction / "Green" building practices.

Patterson Horth Inc.

Indianapolis, Ind.
Owners: Mike Patterson; Tim Horth
www.pattersonhorth.com
Full-service general contractor; metal buildings supply and erect.

Pioneer Construction and Tailored Building Systems (A division of Pioneer Construction)

Grand Rapids, Mich.
Owner: Tim Schowalter
www.pioneerinc.com; www.tailoredbuildings.com
Metal buildings, new construction.

Pre-Fab Builders Inc.

Fullerton, Calif.
Owners: Jack N. Gill, Jerry L. Hancock, Archie T. Reyes
www.prefabinc.com
Provide and install/erect pre-engineered metal buildings;

servicing the commercial, industrial and agricultural sector; new construction; retrofit; metal roofing and siding.

Primus Construction Inc.

Cedar Rapids, Iowa
Owner: Bart Woods
www.primusconstruction.com
Design-build general contractor specializing in conventional and metal buildings in eastern Iowa.

Raeco Builders LLC

Parker, S.D.
Owner: Tom Jurgens
www.raecobuilders.com
Metal building contractor, design-build, negotiated contractors, new construction.

Rainwater Construction Co. Inc.

Atlanta, Ga.
Owner: C. Ben Rainwater Jr.
www.rainwaterconstruction.com
Design-build contractor for commercial and industrial projects including new construction, metal buildings and metal roofing.

Reed Construction & Metal Structures

Sevierville, Tenn.
Owner: Kent Reed
www.reedmetal.com
Airplane hangars, warehouses, mini-storage, retrofit roofing, concrete foundations.

Riedel-Wilks Building Structures Inc.

Huntington, W.Va.
Owners: Paul Riedel, Scott Riedel, Bob Wilks, Jeff Handloser, Gary Staten
www.riedel-wilks.com
Full-service design-build general contractor specializing in the pre-engineered building market.

Russell P. LeFrois Builder Inc.

Henrietta, N.Y.
Owner: Richard R. LeFrois
www.lefrois.com
Full-service design-build contractor.

RWS Construction Inc.

Providence, N.C.
Owner: Randy Weatherford
www.wsconstruction.com
Pre-engineered metal buildings.

Salco Construction Inc.

Baton Rouge, La.
Owner: Jeff Torrance
www.salcoconstruction.com
Design-build general contractor specializing in metal building construction.

Schonsheck Inc.

Wixom, Mich.
Owners: ESDP-Employee Owned
www.schonsheck.com
Commercial/industrial design-build and supply-erect of metal buildings.

Schwisow Construction Inc.

Lincoln, Neb.
Owners: Randy Harre and Doug Blum
www.schwisow.com
General contractor specializing in design and construction of commercial and industrial.

Sehnert Systems Inc.

Riverton, Wyo.
Owners: Mark and Nancy Sehnert
www.sehnertsystems.com
Commercial building company, complete plans, specifications, permitting, design and erection.

Septagon Construction Co. Inc.

Sedalia, Mo.
www.septagon.com
General contractor, design-build, re-roof, and construction management services in non-residential markets. Specializing in pre-engineered buildings.

Southwest Building Solutions

Glendale, Ariz.
Owners: Scott Olivier, Chad Mack
www.southwestbuildingsolutions.com
Metal buildings, metal building erection, general contractor.

Steel Building Specialists Inc.

Baltimore, Md.
Owner: Gary P. Cearfoss
www.sbsmd.com
Pre-engineered buildings, general contracting.

Steel Nation Steel Buildings Inc.

Canonsburg, Pa.
Owner: Mark D. Caskey
www.steelnationbuildings.com
Design, sales and erection of custom pre-engineered steel buildings, specialize in energy projects.

Steel Vision Construction Inc.

Rigby, Idaho
Owner: Michael L. Bressler
www.steelvisionconstruction.com
Metal buildings.

Strickland Construction Co.

Olathe, Kan.
Owners: Rogers Strickland, Eric Hughes, Glen Richardson, Randy Haug
www.stricklandconstruction.com
Non-residential design-build general contractor.

Sure Steel Inc.

Sandy, Utah
Owners: Mark Carter, Jim Burwell
www.suresteel.com
New construction—metal buildings.

Systems West LLC

Yakima, Wash.
Owners: Jim Ravine, Dave Randall, Sam Myers
www.systemswest.org
New construction, metal buildings, metal roofing, controlled atmosphere cold storage, concrete tiltup construction.

T. Viole Construction Co. Inc.

Tarzana, Calif.
Owners: Timothy L. Viole, John F. Kurzeka
www.tviole.com
Pre-engineered metal buildings, metal roofing, retrofit, new construction for commercial, industrial and institutional projects.

T.E. Ibberson Co.

Hopkins, Minn.
Owner: Kiewit
www.ibberson.com
Engineering and new construction.

Tedesco Construction Services Inc.

Lewiston, N.Y.
Owner: Jeffrey M. Tedesco
www.tedescoconstruction.com
Pre-engineered metal buildings supply & erect, general construction, new construction, design-build, retrofit.

The Sheridan Corp.

Fairfield, Maine
Owners: Brad Nelson, Mitch Sammons, Dan Wildes
www.sheridancorp.com
Full-service general contractor with design-build capabilities.

TMS Contractors LLC

Kemah, Texas
Owners: Stefan Knieling, Tolis Thanos
Design-build general contractor.

Uhl Construction Co. Inc.

Allison Park, Pa.
Owners: Jim, Jeff, Tim and Dave Hengelsberg
www.uhlconstruction.com
Metal buildings, new construction, additions/renovations/alterations, design-build, construction management, fit-outs.

W.K. Thomas & Associates

Butler, Pa.
Owners: Brent Thomas, Bill Thomas
www.wkthomas.net
Metal buildings and conventional wood frame construction, metal roofing.

Wagner Construction Co. LLC

Leesburg, Fla.
Owners: Kenneth Grill, Brennan Smith & James Wagner
www.wagner-florida.com

White Hawk Inc.

Marietta, Ga.
Owner: Family Owner—Gary Hedrick, President
www.whitehawkinc.com
Metal buildings, metal roofing, retrofit, new construction

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